



What's your plan?

A business plan is a written document that formulates the goals and aspirations of a business. It considers the existing characteristics of a business and the scope of opportunities that exist in the marketplace. It should also demonstrate a 'path to victory' for accomplishing company targets.

A short-form business plan is a cut-down version of a traditional business plan, albeit with a similar structure. It outlines what your business does and how it will generate revenue, as well as how you will execute your strategies.

Why have a plan?

A clear and concise business plan will help you organise and prioritise your ideas. But remember, it doesn't need to be complicated. As Albert Einstein once said: "If you can't explain it to a six-year-old, you don't understand it yourself".

A well-articulated plan will be easy to share with other stakeholders and is more likely to become a living document – one that can change over time and evolve with new information. You should consider how each part of the business plan will operate both by itself and in relation to the other components of your plan.



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Please refer to the Practice Development page and fill out the form to request the full guide.

























